Consolidated Financial Statements

December 31, 2022 and 2021



INDEPENDENT AUDITORS' REPORT

The Board of Directors The Multiple Myeloma Research Foundation, Inc. and Subsidiaries

Opinion

We have audited the accompanying consolidated financial statements of The Multiple Myeloma Research Foundation, Inc. and Subsidiaries (the "Company") which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Multiple Myeloma Research Foundation, Inc. and Subsidiaries as of December 31, 2022 and 2021, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of The Multiple Myeloma Research Foundation, Inc. and Subsidiaries and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Emphasis of Matter

As discussed in Note 2 to the consolidated financial statements, the Company adopted the Financial Accounting Standards Board ("FASB") Topic 842, *Leases*, using the effective date method with January 1, 2022, as the date of initial adoption. Our opinion is not modified with respect to that matter.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Multiple Myeloma Research Foundation, Inc. and Subsidiaries' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

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Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Multiple Myeloma Research Foundation, Inc. and Subsidiaries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Multiple Myeloma Research Foundation, Inc. and Subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

PKF O'Connor Davies, LLP

May 10, 2023

Consolidated Statements of Financial Position

	December 31,			
	2022	2021		
ASSETS				
Cash and cash equivalents	\$ 18,153,058	\$ 28,605,868		
Investments	41,091,535	36,388,705		
Contributions and grants receivable, net	5,229,372	5,289,425		
Accounts receivable and contract assets	6,812,680	5,873,420		
Other receivables	1,461,930	1,461,930		
Prepaid expenses	896,043	225,493		
Programmatic investments	11,719,698	5,648,228		
Other assets	91,977	91,977		
Operating lease right-of-use asset	677,242	-		
Property and equipment, net	2,964,126	1,816,801		
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	<u>\$ 89,097,661</u>	<u>\$85,401,847</u>		
LIABILITIES AND NET ASSETS Liabilities				
Accounts payable and research awards payable	\$ 3,937,573	\$ 5,768,654		
Accrued expenses and research grants payable	11,278,974	9,749,296		
Deferred revenue	9,131,077	12,157,093		
Operating lease liability	1,060,123	-		
Deferred rent expense payable		492,004		
Total Liabilities	25,407,747	28,167,047		
Net Assets				
Without donor restrictions	56,121,149	45,234,580		
With donor restrictions	7,568,765	12,000,220		
Total Net Assets	63,689,914	57,234,800		
	<u>\$ 89,097,661</u>	<u>\$85,401,847</u>		

See notes to consolidated financial statements

Consolidated Statements of Activities

	Year E	inded December 3	1, 2022	Year E	nded December 3	1, 2021
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUE						
Contributions and grants	\$ 21,710,234	\$ 4,446,646	\$ 26,156,880	\$ 19,493,069	\$ 4,874,064	\$ 24,367,133
Clinical trial revenue	2,152,800	-	2,152,800	2,348,850	-	2,348,850
Registry sponsorship	12,300,000	-	12,300,000	9,400,000	-	9,400,000
In-Kind contributions	855,829	-	855,829	726,437	-	726,437
Royalties	192,561	-	192,561	-	-	-
Other income, net	6,000	-	6,000	-	-	-
Allowance for doubtful contributions receivable	-	-	-	(606,582)	-	(606,582)
Net assets released from restriction	8,878,101	(8,878,101)	-	6,646,538	(6,646,538)	-
	46,095,525	(4,431,455)	41,664,070	38,008,312	(1,772,474)	36,235,838
Special Events						
Special event support	3,565,234	-	3,565,234	3,322,735	-	3,322,735
Net of direct donor benefit expenses	(1,566,846)	-	(1,566,846)	(841,169)	-	(841,169)
· ·	1,998,388		1,998,388	2,481,566		2,481,566
	.,000,000					
Investment return, net	132,119	-	132,119	2,822,775	-	2,822,775
Total Public Support and Revenue	48,226,032	(4,431,455)	43,794,577	43,312,653	(1,772,474)	41,540,179
EXPENSES						
Program Services Research	19,843,136		10 942 126	20 750 290		20,750,280
Myeloma Investment Fund	1,077,223	-	19,843,136 1,077,223	20,750,280 1,003,485	-	1,003,485
Education	6,029,176	-	6,029,176	6,224,909	-	6,224,909
Awareness	5,802,134		5,802,134	5,195,541		5,195,541
Total Program Services	32,751,669		32,751,669	33,174,215		33,174,215
C C	02,101,000		02,701,000			
Supporting Services			4 470 470			
Management and general	1,178,473	-	1,178,473	1,319,456	-	1,319,456
Fundraising	3,409,321		3,409,321	3,038,660		3,038,660
Total Supporting Services	4,587,794		4,587,794	4,358,116		4,358,116
Total Expenses	37,339,463		37,339,463	37,532,331	<u> </u>	37,532,331
Loss on disposal of assets		<u> </u>		(40,278)		(40,278)
Change in Net Assets	10,886,569	(4,431,455)	6,455,114	5,740,044	(1,772,474)	3,967,570
NET ASSETS						
Beginning of year	45,234,580	12,000,220	57,234,800	39,494,536	13,772,694	53,267,230
End of year	\$ 56,121,149	<u>\$ 7,568,765</u>	<u>\$ 63,689,914</u>	\$ 45,234,580	<u>\$ 12,000,220</u>	<u>\$ 57,234,800</u>
						-

See notes to consolidated financial statements

Consolidated Statements of Functional Expenses

	Year Ended December 31, 2022								
			Program Service	S					
		Myeloma			Total			Direct	
		Investment			Program	Management		Donor	
	Research	Fund	Education	Awareness	Services	and General	Fundraising	Benefit	Total
EXPENSES									
Clinical trials and research expense	\$ 8,445,702	\$-	\$-	\$-	\$ 8,445,702	\$-	\$-	\$ -	\$ 8,445,702
Research and site investment grants	4,589,741	-	-	-	4,589,741	-	-	-	4,589,741
Salaries and related expenses	3,515,493	837,611	1,481,604	1,783,385	7,618,093	1,012,582	2,148,560	-	10,779,235
Summits and other event production	125,899	326	2,881,010	4,767	3,012,002	393	144,329	631,521	3,788,245
Occupancy, office, supplies, and other	1,133,872	89,098	217,310	636,557	2,076,837	93,018	611,729	14,679	2,796,263
Professional fees and outside services	1,561,382	118,142	121,174	2,579,909	4,380,607	42,438	216,256	423,410	5,062,711
Advertising, marketing, and public relations	66,315	855	416,275	717,670	1,201,115	1,035	39,119	194,932	1,436,201
Registration fees	45,535	178	6,083	4,027	55,823	216	446	302,304	358,789
Tissue banking	185,788	-	-	-	185,788	-	-	-	185,788
Travel	129,889	18,773	84,482	52,621	285,765	4,580	221,453	-	511,798
Depreciation and amortization	43,520	12,240	821,238	23,198	900,196	24,211	27,429		951,836
	19,843,136	1,077,223	6,029,176	5,802,134	32,751,669	1,178,473	3,409,321	1,566,846	38,906,309
Direct donor benefits								(1,566,846)	(1,566,846)
Total Expenses	<u>\$ 19,843,136</u>	\$ 1,077,223	\$ 6,029,176	\$ 5,802,134	\$ 32,751,669	<u>\$ 1,178,473</u>	\$ 3,409,321	<u>\$</u> -	\$ 37,339,463

				Year E	nded December	31, 2021			
			Program Service	S					
		Myeloma			Total			Direct	
		Investment			Program	Management		Donor	
	Research	Fund	Education	Awareness	Services	and General	Fundraising	Benefit	Total
EXPENSES									
Clinical trials and research expense	\$ 8,338,724	\$-	\$-	\$ 217	\$ 8,338,941	\$-	\$-	\$-	\$ 8,338,941
Research and site investment grants	6,629,658	-	-	-	6,629,658	-	-	-	6,629,658
Salaries and related expenses	3,588,897	810,959	1,621,306	2,083,519	8,104,681	1,164,051	2,227,963	-	11,496,695
Summits and other event production	55,966	351	2,770,120	137,875	2,964,312	508	76,157	504,126	3,545,103
Occupancy, office, supplies, and other	761,153	69,640	252,743	632,700	1,716,236	97,384	524,259	1,235	2,339,114
Professional fees and outside services	762,868	94,740	274,018	1,780,903	2,912,529	40,751	118,235	60,675	3,132,190
Advertising, marketing, and public relations	203,392	69	435,667	516,173	1,155,301	99	1,114	56,843	1,213,357
Registration fees	29,253	3,652	1,819	3,443	38,167	491	920	218,290	257,868
Tissue banking	284,017	-	-	-	284,017	-	-	-	284,017
Travel	50,662	2,075	8,830	13,667	75,234	813	61,141	-	137,188
Depreciation and amortization	45,690	21,999	860,406	27,044	955,139	15,359	28,871		999,369
	20,750,280	1,003,485	6,224,909	5,195,541	33,174,215	1,319,456	3,038,660	841,169	38,373,500
Direct donor benefits								(841,169)	(841,169)
Total Expenses	\$ 20,750,280	\$ 1,003,485	\$ 6,224,909	\$ 5,195,541	\$ 33,174,215	\$ 1,319,456	\$ 3,038,660	<u>\$</u> -	\$ 37,532,331

Consolidated Statements of Cash Flows

	Year Ended December 31,			
		2022		2021
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	6,455,114	\$	3,967,570
Adjustments to reconcile change in net assets				
to net cash from operating activities				
Loss on disposal of property and equipment		-		40,278
(Gain) Loss on investments		(503,805)		473,894
(Gain) on programmatic investments		-		(2,789,711)
Depreciation and amortization		951,836		999,369
Amortization of operating lease right-of-use asset		205,500		-
Allowance for doubtful contributions receivable		-		606,582
Accrued interest on programmatic investments		(18,592)		(86,520)
Changes in operating assets and liabilities				
Contributions and grants receivable, net		60,053		364,464
Accounts receivable and contract assets		(939,260)		1,039,035
Other receivables		-		(1,461,930)
Prepaid expenses		(670,550)		177,844
Accounts payable and research awards payable		(1,831,081)		2,018,773
Accrued expenses and research grants payable		1,529,678		3,378,347
Deferred revenue		(3,026,016)		2,872,253
Deferred rent expense payable		-		(112,019)
Operating lease liability		(314,623)		-
Net Cash from Operating Activities		1,898,254		11,488,229
		1,000,201		11,100,220
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property and equipment		(2,099,161)		(563,120)
Purchases of programmatic investments		(6,052,878)		(4,157,686)
Proceeds from sales programmatic investments		-		3,981,519
Proceeds from sale of investments		93,023,508		94,169,465
Purchase of investments		(97,222,533)	(131,032,064)
Net Cash from Investing Activities		(12,351,064)		(37,601,886)
Net Change in Cash and Cash Equivalents		(10,452,810)		(26,113,657)
CASH AND CASH EQUIVALENTS				
Beginning of year		28,605,868		54,719,525
End of year	\$	18,153,058	<u>\$</u>	28,605,868

See notes to consolidated financial statements

1. Organization

The Multiple Myeloma Research Foundation, Inc. and its wholly owned subsidiaries, The Multiple Myeloma Research Consortium, LLC ("MMRC") and Myeloma Investment Fund, LLC ("MIF"), collectively referred to as "the MMRF," advances research to accelerate a cure for multiple myeloma – the second most common blood cancer. The MMRF collaborates with partners to accelerate basic and translational research and move the best ideas rapidly into clinical trials. The MMRF also engages with patients and their friends and families to educate and empower them to optimize their outcomes, while prioritizing diversity, equity and inclusion in every program and initiative. The MMRF was incorporated on January 13, 1998.

As a patient-founded organization, the MMRF stands together with those who are battling multiple myeloma - patients, families, physicians, researchers, and supporters. At the same time, the MMRF stands apart with its innovative approach. The MMRF generates, interprets, and activates the largest collection of high-quality data and places it in the public domain. The MMRF mobilizes the people, programs, and technologies necessary to speed the discovery of a cure for every myeloma patient.

The proven network of the MMRF engages the best new science and technology to accelerate development of treatments for patients as quickly as possible. The unique model removes barriers for cancer breakthroughs with its end-to-end solution in cancer research. It is based on three pillars: accelerating the development of new treatments, driving optimal and more personalized treatment approaches, and empowering patients and the entire community.

Throughout 2022, the MMRF continued enrolling patients into the MMRF CureCloud®, a direct-to-patient research study that aims to advance optimal, more personalized medicine approaches for every patient. The aggregated CureCloud data aims to drive new discoveries for researchers that will guide the development of new treatments and care pathways to improve outcomes for all patients.

The MIF, a wholly owned single member limited liability company, is the first and only mission-driven, self-sustaining, scalable venture philanthropy fund focused solely on multiple myeloma. The aim is to create major scientific breakthroughs by directing capital where financial support could have an immediate and meaningful impact on patients' lives. Of particular interest are companies, clinical assets, and technologies that have profound potential to bring life-extending treatments and cures to more patients more rapidly. As a venture philanthropy fund, neither management nor donors to the MIF receive distributions. All profits are reinvested into the MIF, allowing for continual investment in emerging science.

1. Organization (continued)

In 2022, the MMRF continued to build out the MMRF Immune Atlas initiative ("the Atlas"), an immune profiling and analytics platform using data and samples from the CoMMpass Study to generate data on the role of patient immunity in myeloma disease biology and response to therapy, and to support and speed efforts to leverage immunotherapy for the treatment of multiple myeloma. The Atlas will describe the immune landscape in myeloma and how it changes throughout the course of the disease and treatment. This effort is a critical first step to establish guidelines and alignment on how immune data is produced, prioritized, aggregated, and shared. At scale, it has the potential to identify new immunologic factors predictive of patient response or relapse to therapy, to identify new immune targets for drug development and, eventually, enable clinicians to customize treatments and therapies based on an individual's immune system.

Additionally, mid-2022, the MMRF issued a request for proposal from researchers to better understand the biology behind high-risk smoldering multiple myeloma and high-risk newly diagnosed multiple myeloma, with the aim of better identifying those cohorts of patients and optimizing therapy for them. Winning teams (comprised of at least three different institutions) will receive \$10 million for a three-year project. Winners will be announced in 2023 after comprehensive internal and external reviews.

The MMRC is a network of 21 leading cancer centers and addresses three critical areas of unmet need: high-risk smoldering myeloma, high-risk upfront treatment for symptomatic multiple myeloma, and relapsed/refractory treatment after anti-CD38 and BCMA-directed therapies. The MMRC has opened nearly 100 phase 1 and 2 trials to date, and includes a portfolio of MMRF-sponsored trials, as well as company-and-investigators-sponsored trials. The MMRF-sponsored, genomically-driven MyDrug platform trial continues to enroll patients; and the MMRF will launch additional platform trials, the first of which will be for relapsed and refractory patients.

The MMRF and its subsidiaries are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. MMRC and MIF are disregarded entities for tax purposes.

2. Summary of Significant Accounting Policies

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the MMRF. All material inter-organizational balances and transactions have been eliminated in consolidation.

Basis of Presentation and Use of Estimates

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

2. Summary of Significant Accounting Policies (continued)

Change in Accounting Policy

Effective January 1, 2022, the Company adopted the FASB Topic 842, *Leases*, using the effective date method with January 1, 2022, as the date of initial adoption, with certain practical expedients available.

The Company elected the available practical expedients to account for its existing operating lease as operating lease, under the new guidance, without reassessing (a) whether the contracts contain leases under the new standard, (b) whether classification of capital leases or operating leases would be different in accordance with the new guidance, or (c) whether the unamortized initial direct costs before transition adjustments would have met the definition of initial direct costs in the new guidance at lease commencement.

Upon adoption of Topic 842, on January 1, 2022, the Company recognized operating lease liability of \$1,374,746, which represents the present value of the remaining operating lease payments of \$1,410,105, discounted using risk free interest rate of 1.23% for 4 years. On January 1, 2022, the Company also recognized a right-of use asset ("ROU asset") of \$882,742, adjusted for the existing deferred rent liability of \$492,004, recognized under the previous lease guidance.

Cash and Cash Equivalents

The MMRF considers all highly liquid debt instruments with a maturity of three months or less at the time of purchase to be cash equivalents.

Investments

Investments are reported at their fair value in the consolidated statements of financial position. Unrealized gains and losses are included in the change in net assets.

The MMRF is invested in a diversified portfolio of investment grade corporate bonds and commercial paper ranging in maturities of 3 months to 3 years. The goal of the investments is to preserve capital, ensure liquidity and achieve a modest return.

Contributions and Grants Receivable

Contributions and grants receivable that are expected to be collected within one year are recorded at net realizable value. Contributions and grants receivables expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution and grant revenue in the consolidated statements of activities. The allowance for uncollectable promises to give is determined based on historical experience, an assessment of economic conditions, and a review of subsequent collections. The balance of allowance for uncollectable promises to give was \$789,704 and \$841,582 as of December 31, 2022 and 2021. Promises to give are written off when deemed uncollectable.

The MMRF has multiple revenue streams that are accounted for as exchange transactions including registry sponsorship, clinical trial revenue, and special events.

2. Summary of Significant Accounting Policies (continued)

Contracts with Customers

Registry Sponsorship

Registry sponsorship involves several pharmaceutical companies financially supporting data generating research initiatives in the CoMMpass and CureCloud programs. The membership grants the pharmaceutical companies access to aggregated and de-identified data collected from multiple myeloma patients by the MMRF twice during a year. The MMRF recognizes revenue proportionally during the two access periods available to the pharmaceutical companies. Fees are collected before all obligations are satisfied. As of December 31, 2022 and 2021, there was \$4,450,000 and \$9,300,000 recorded in deferred revenue for future data releases.

Clinical Trial Sponsorship

The MMRF contracts with several pharmaceutical companies to coordinate various clinical trials of drug treatments for multiple myeloma. The MMRF and its wholly-owned subsidiary MMRC, have entered into contracts with study sites to perform clinical research. The pharmaceutical companies contract with the MMRF to organize the drug trial among its various network of study sites. MMRF is responsible for entering into contracts to perform the drug trials in accordance with the specifications as determined by the pharmaceutical companies, ensuring the study sites perform the drug trials, collecting data produced by clinical trials, providing certain administrative support to the study sites, compelling the study sites to produce a final report, and paying study sites. The clinical trials typically span over multiple years. The length of time a clinical trial runs is dependent upon identifying subjects who meet the specific criteria to be eligible to participate in the trial. Therefore, the number of enrolled subjects is the input used to measure the delivery of services to the customer.

Receivables from clinical trial and registry sponsorship are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that remain outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a reduction in accounts receivable. Based on the MMRF's strong collection experience, the MMRF has concluded that all revenue recognized is probable of collection. As of December 31, 2022 and 2021, no allowance for clinical trial sponsorship receivables has been deemed necessary.

Special Events

The MMRF conducts numerous special events to raise money. These events include the MMRF branded Team for Cures Walk/Run, the MMRF Endurance Events, and Create Your Own Fundraiser Program. Fees for these events include both an exchange transaction component and contribution. To the extent fees are collected prior to the event and are refundable to participants, they are reported as deferred revenue. The fees are recognized as revenue at a point in time, typically, when the event occurs.

Deferred revenue (contract liabilities) consists of amounts related to clinical trials, registry sponsorship, special events, and patient education.

2. Summary of Significant Accounting Policies (continued)

Contracts with Customers (continued)

The following is an analysis of contract assets, contract liabilities, and accounts receivable as of December 31:

	 2022	 2021	 2020
Accounts receivable	\$ 4,124,317	\$ 4,614,279	\$ 5,197,932
Contract assets	 2,688,363	 1,259,141	 1,714,523
Total accounts receivable and			
contract assets	\$ 6,812,680	\$ 5,873,420	\$ 6,912,455
Deferred revenue (contract liabilities)			
Clinical trials	\$ 3,319,678	\$ 933,936	\$ 1,048,440
Registry sponsorship	4,450,000	9,300,000	6,400,000
Special events	225,000	325,000	-
Patient education	 1,136,399	 1,598,157	 1,101,400
Total deferred revenue			
(contract liabilities)	\$ 9,131,077	\$ 12,157,093	\$ 8,549,840

Revenue Recognition Practical Expedients

Customer payment terms are typically less than one year and as such, the MMRF has applied the practical expedient to exclude consideration of significant financing components from the determination of the transaction price. If taxes are collected from customers and remitted to governmental authorities, they are excluded from net sales. Costs to obtain a contract are generally immaterial, but the MMRF has elected the practical expedient to expense these costs as incurred if the amortization period of the capitalized cost would be one year or less. As permitted by the guidance, the MMRF has applied a portfolio approach to evaluating the customer's ability to pay, rather than evaluating each customer's ability to pay separately.

Fair Value of Measurements

The MMRF follows U.S. GAAP guidance on *Fair Value Measurements* which defines fair value and establishes a fair value hierarchy organized into three levels based upon the input assumptions used in pricing assets. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or liabilities or other inputs which can be corroborated by observable market data. Level 3 inputs are unobservable inputs and are used to the extent that observable inputs do not exist.

2. Summary of Significant Accounting Policies (continued)

Property, Equipment and Depreciation

Property and equipment are recorded at cost, or if received by donation, at estimated fair value at the time such items are received. The cost of property and equipment purchased in excess of \$1,000 is capitalized. Depreciation is provided using the straight-line method over estimated useful lives of 3 to 8 years. Expenditures for maintenance and repairs are expensed as incurred. Expenditures that improve or extend the estimated useful lives are capitalized. Leasehold improvements are amortized over the lesser of the estimated useful life of the asset or the term of the lease inclusive of expected renewals.

Programmatic Investments

The MMRF has elected to measure all nonmarketable equity securities in programmatic investments using the measurement alternative in Accounting Standards Update ("ASU") 2016-01 (i.e., cost plus or minus changes resulting from observable prices in orderly transactions for the identical or a similar investment of the same issuer), as amended by ASU 2018-03, on a prospective basis. The carrying value of the equity security is adjusted on the date of an observed transaction. Fair value may differ from the observed transaction price due to a number of factors, including marketability adjustments and differences in rights and obligations when the observed transaction is not for the identical investment held. Debt securities in programmatic investments are carried at cost plus accrued and unpaid interest.

Nonmarketable equity securities under the measurement alternative are also assessed for impairment. Impairment indicators that are considered include, but are not limited to, (a) a significant deterioration in the earnings performance, credit rating, asset quality or business prospects of the investee, (b) a significant adverse change in the regulatory, economic or technological environment of the investee, (c) a significant adverse change in the general market condition of either the geographical area or the industry in which the investee operates (d) a bona fide offer to purchase, an offer by the investee to sell or a completed auction process for the same or similar investment for an amount less than the carrying amount of that investment, and (e) factors that raise significant concerns about the investee's ability to continue as a going concern, such as negative cash flows from operations, working capital deficiencies or noncompliance with statutory capital requirements or debt covenants. When the qualitative assessment indicates that impairment exists, the investment is written down, with impairment recognized in earnings.

Deferred Rent and Rent Expense

Lease agreements require increases in the minimum base rent over time and also contain free rent periods and lease incentive payments. Prior to implementation of Topic 842, for the year ended December 31, 2021, rent expense under these lease agreements is recognized on the straight-line basis over the term of these related leases. The difference between rent expense recognized on the straight-line basis and cash paid is accounted for as deferred rent and included in accrued expenses on the accompanying consolidated statements of financial position.

2. Summary of Significant Accounting Policies (continued)

Leases

The Company leases its office space under a non-cancelable operating lease. For the year ended December 31, 2022, the operating lease is presented as operating lease ROU asset and operating lease liability on the MMRF's consolidated statements of financial position. The operating lease ROU asset represents the MMRF's right to control the use of an underlying asset for the lease term and the lease liability represents the MMRF's obligation to make lease payments arising from the lease. The operating lease ROU asset and liability are recognized at the lease commencement date based on the present value of future lease payments. If available, the MMRF uses the rate implicit in the lease to discount lease payments to present value; however, the MMRF's current lease does not provide a readily determinable implicit rate. Therefore, the MMRF has elected the discount lease payments based on an estimate of its incremental borrowing rate. The lease agreement contains a tenant improvement allowance from the MMRF's landlord. This allowance is accounted for as lease incentive and decreases the MMRF's operating lease ROU asset. The lease agreement also includes variable payments (common area maintenance, insurance, taxes and utilities), however, because they are not based on an index or rate, they are not included in the operating lease ROU asset.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor or certain grantor restrictions.

Net Assets with Donor Restrictions – Net assets subject to donor-imposed or certain grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Contributions restricted by donors are reported as an increase in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Contributions and Grants

The MMRF recognizes contributions and grants when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. Contribution or grant revenue conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses are recognized when those requirements are met.

2. Summary of Significant Accounting Policies (continued)

Contributions and Grants (continued)

Under the provisions of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") signed into law on March 27, 2020 and the subsequent extension of the CARES Act, the MMRF was eligible for a refundable employee retention credit subject to certain criteria. The MMRF recognized approximately \$1.5 million employee retention credit during 2021. The MMRF has filed for refunds of the employee retention credits and subsequent to December 31, 2022 and as of the date of this report has not received a refund and cannot reasonably estimate when it will receive any or all of the refunds.

Contributed Services

For the years ended December 31, 2022 and 2021, donated services totaled approximately \$856,000 and \$726,000, respectively. Approximately \$100,800 and \$9,050 was recognized as special event support for 2022 and 2021. Such services are included in the consolidated financial statements as in-kind donations along with the corresponding expenses. Donated services consisted of legal, consulting, printing, and promotional services. Contributed goods and services have been valued at the estimated cost to purchase such goods and services as provided by the related professionals or vendors. In addition, a number of volunteers have contributed their time to the MMRF, none of which meet the requirements for consolidated financial statement recognition.

Royalties

In exchange for various grant research awards the MMRF awarded, an unaffiliated company gave MMRF a royalty interest in any future sales or licensing of various products or patents developed from the related research. The royalty income is recognized as the payments are determined and they are received or receivable.

During the years ended December 31, 2022 and 2021, royalties received were \$192,561 and \$0.

Cumulative payments under one royalty agreement totaled \$4,525,000 as of December 31, 2022.

Advertising

The MMRF uses advertising to promote its programs among the audiences it serves. Advertising costs are expensed as incurred.

Joint Costs

For the years ended December 31, 2022 and 2021, the MMRF incurred joint costs of \$192,371 and \$193,984, for joint costs activities that included fundraising appeals, including various contacts and communications with multiple myeloma patients, doctors and caregivers in the form of meetings, informational emails, website, and mailing educational materials. For the years ended December 31, 2022 and 2021, the MMRF allocated \$97,063 and \$98,594 to fundraising expense and \$95,308 and \$95,390 to program expense.

2. Summary of Significant Accounting Policies (continued)

Functional Expenses

The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and related expenses, professional fees, occupancy, information technology, travel, office expenses, depreciation and amortization, newsletter, insurance, temporary help, telephone, and miscellaneous which are allocated on the basis of estimated employee time spent on each functional area.

Accounting for Uncertainty in Income Taxes

The MMRF recognizes the effect of income tax positions only if those positions are more likely than not to be sustained. Management has determined that the MMRF had no uncertain tax positions that would require consolidated financial statement recognition or disclosure.

Subsequent Events Evaluation by Management

Management has evaluated subsequent events for disclosure and/or recognition in the consolidated financial statements through the date that the consolidated financial statements were available to be issued, which date is May 10, 2023.

Reclassifications

Certain prior year amounts in the consolidated statements of financial position, accrued expenses and research grants payable have been reclassified for consistency with the current year presentation. These reclassifications had no effect on ending net assets or the change in net assets for the year ended December 31, 2021. This change in classification does not affect previously reported cash flows from operating activities in the consolidated statements of cash flows for the year ended December 31, 2021.

3. Liquidity and Availability

The following reflects MMRF's available financial assets, reduced by amounts not available for general use within one year. Amounts not available for use within one year include financial assets received with donor restrictions that are designated for a specific purpose, timeline or contractual obligation, and have been earmarked as resources available for future years.

3. Liquidity and Availability (continued)

Total consolidated financial assets available to meet cash needs for general expenditure within one year as of December 31, are as follows:

	2022	2021
Cash and cash equivalents	\$ 18,153,058	\$ 28,605,868
Investments	41,091,535	36,388,705
Contributions receivable within one year	3,988,376	5,358,307
Accounts receivable and contract assets	6,812,680	5,873,420
Other receivables	1,461,930	1,461,930
Total financial assets available		
within one year	71,507,579	77,688,230
Less amounts unavailable for general expenditures within one year due to:		
Restricted by donors with purpose restrictions	4,398,065	9,845,366
Total Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	<u>\$ 67,109,514</u>	<u>\$ 67,842,864</u>

The principal source of liquidity is cash flow generated from contributions and grants from donors through its fundraising efforts. As part of the MMRF's liquidity strategy, management structures its financial assets, consisting of cash, cash equivalents or investments, and receivables to be available as its general expenditures, liabilities and obligations come due within one year. Excess cash is invested in highly liquid fixed income securities, which could be drawn upon readily in the event of an unanticipated liquidity need. In addition, the MMRF receives cash flows from providing services related to clinical trials of drugs and earned royalties. Much of these amounts are expected to be collected within one year.

4. Concentrations

The MMRF maintains cash or cash equivalent balances at multiple financial institutions. Accounts at each banking institution are insured by the Federal Deposit Insurance Corporation ("FDIC insured") up to \$250,000. As of December 31, 2022, cash and cash equivalents held in banks in excess of the federally insured limits was approximately \$16,369,000. As of December 31, 2021, cash held in banks in excess of the federally insured limits was approximately insured limits was approximately \$26,449,000.

The MMRF maintains investment balances at multiple financial institutions. Investment accounts are insured by the Securities Investor Protection Corporation ("SIPC") up to \$500,000. As of December 31, 2022, investments held in excess of the SIPC limits was approximately \$40,592,000. As of December 31, 2021, investments held in excess of the SIPC limits was approximately \$35,889,000.

Notes to Consolidated Financial Statements December 31, 2022 and 2021

4. Concentrations (continued)

The cash, cash equivalent and investment concentrations are as follows as of December 31:

	2022	2021
Cash on hand	\$18,153,058	\$28,605,868
Cash in excess of FDIC limit	16,369,093	26,448,784
Investments	41,091,535	36,388,705
Investments in excess of SIPC limit	40,591,535	35,888,705

The MMRF believes it is not exposed to any significant credit risk on its cash and investment balances.

As of December 31, 2022, approximately \$3,000,000 or 57% of contributions receivable was receivable from three donors and as of December 31, 2021, approximately \$3,000,000 or 57% of contributions receivable was receivable from two donors.

As of December 31, 2022 and 2021, three customers represent 77% and 49% of accounts receivable and contract assets.

For the year ended December 31, 2022, one donor represented 11% of contributions and grants. For the year ended December 31, 2021, no donor represented 10% or more of contributions and grants.

5. Investments

The following are major categories of cash alternatives and investments measured at fair value on a recurring basis as of December 31, 2022, grouped by the fair value hierarchy, for those investments subject to categorization within such hierarchy:

	Quoted Prices in Active Markets for Identical Assets		Significant Other Observable Inputs	
		(Level 1)	(Level 2)	Total
Cash alternatives				
Money market funds	\$	2,713,999	\$ -	\$ 2,713,999
Fixed income				
Short-term commercial paper		-	4,389,755	4,389,755
Government securities		-	4,718,363	4,718,363
Corporate bonds and notes		-	 31,983,417	 31,983,417
	\$	2,713,999	\$ 41,091,535	\$ 43,805,534

5. Investments (continued)

The following are major categories of cash alternatives and investments measured at fair value on a recurring basis as of December 31, 2021, grouped by the fair value hierarchy, for those investments subject to categorization within such hierarchy:

	Quoted Prices in Active Markets for Identical Assets		Significant Other Observable Inputs		
		(Level 1)		(Level 2)	Total
Cash alternatives				<u> </u>	
Money market funds	\$	5,547,820	\$	-	\$ 5,547,820
Fixed income					
Short-term commercial paper		-		6,740,128	6,740,128
Corporate bonds and notes				29,648,577	 29,648,577
	\$	5,547,820	\$	36,388,705	\$ 41,936,525

6. Contributions and Grants Receivable

Contributions and grants receivable as of December 31 are due as follows:

	 2022	22 2		
Receivables currently due	\$ 2,582,500	\$	2,392,207	
Receivable in less than one year	1,405,876		2,966,100	
Receivable in one to five years	 2,095,500		837,500	
Total contributions receivable	6,083,876		6,195,807	
Discount to net present value	(64,800)		(64,800)	
Allowance for doubtful accounts	 (789,704)		(841,582)	
	\$ 5,229,372	\$	5,289,425	

Pledges receivable with due dates extending beyond one year have discounted rates as of December 31, 2022 and 2021 between 2% and 4%.

The aforementioned pledges have been included in the following net asset categories as of December 31:

		2022		2022		2021
Without donor restrictions	\$	425,172	\$	147,692		
With donor restrictions		4,804,200		5,141,733		
	\$	5,229,372	\$	5,289,425		

7. Programmatic Investments

The MIF invests in entities that are pursuing research into a cure and/or treatment for multiple myeloma. The goal of these investments is for the research of new cures or treatments. Returns from the investments will be reinvested into other entities or utilized by the MMRF for program expenses. Since its inception, the MIF has invested in 11 innovative companies and provided valuable strategic guidance to accelerate their clinical programs.

The MIF continues to accelerate research and attract promising new companies to the field of multiple myeloma. During the year ended December 31, 2022, the MIF made two equity investments totaling \$3,000,000, one in a note totaling \$1,000,000, and three follow on investments totaling \$1,225,000. During the year ended December 31, 2021, the MIF made three early-stage equity investments totaling \$2,949,996 and invested \$807,690 in two follow-on investments.

As of December 31, 2022, the MIF Portfolio consisted of the following investments:

Investment	Area of Focus
Cullinan Mica Corp.	MICA/B antibody for preventing cleavage of surface antigen
Abcuro, Inc.	Antibody targeting a novel immune target
Indapta Therapeutics, Inc.	Adaptive NK cells + antibody therapy
Fortis Therapeutic, Inc.	Antibody-drug conjugate targeting CD46
Cytolmmune Therapeutics, Inc	. CAR-NK cell therapy
Triumvira Immunologics Inc.	Engineered T cell therapy
Telo Therapeutics Inc	Small molecule therapy
Luminary Therapeutics, Inc.	Cell therapy
KAHR Medical Ltd.	Antibody + protein therapy

As of December 31, 2021, the MIF Portfolio consisted of the following investments:

Investment	Area of Focus	
Cullinan Mica Corp.	MICA/B antibody for preventing cleavage of surface antigen	
Abcuro, Inc.	Antibody targeting a novel immune target	
Indapta Therapeutics, Inc.	Adaptive NK cells + antibody therapy	
Fortis Therapeutic, Inc.	Antibody-drug conjugate targeting CD46	
Cytolmmune Therapeutics, Inc	. CAR-NK cell therapy	
Triumvira Immunologics Inc.	Engineered T cell therapy	

There were no sales of programmatic investments during the year ended December 31, 2022. During the year ended December 31, 2021, the MMRF sold one investment in convertible promissory notes and one investment in preferred stock securities. The return on the sale of these investments totaled \$2,767,312 and is included in investment return on the consolidated statements of activities.

Notes to Consolidated Financial Statements December 31, 2022 and 2021

7. Programmatic Investments (continued)

In April 2021, the MIF received approximately \$3,700,000 for the sale of its investment in Tidal Therapeutics. MIF first invested in Tidal Therapeutics in 2019 with an additional investment in 2020 for a total of approximately \$1,000,000, realizing a gain of approximately \$2,700,000. Under the terms of the agreement, the MIF is entitled to potentially earn an additional \$7,240,000 based on achieving certain milestones as outlined in the purchase agreement. Tidal Therapeutics is a pre-clinical stage biotech company with a novel mRNA-based approach for in vivo reprogramming of immune cells. Additionally, in February 2021, NexImmune filed an initial public offering ("IPO"). Under the terms of the IPO, the MIF was subject to lockup provisions which expired in August 2021 at which time the common shares held by the MIF were freely tradeable securities. The MIF sold its 16,440 remaining shares in NexImmune for \$194,412 in multiple tranches at an average market price of \$11.83, with a cost basis of \$100,000 resulting in a realized gain of \$94,412.

As of December 31, programmatic investments were comprised of the following:

	 2022	2021
Convertible promissory notes	\$ 2,648,075	\$ 1,082,849
Stock securities	8,071,623	4,565,379
Simple Agreement for Future Equity (SAFE)	 1,000,000	-
	\$ 11,719,698	\$ 5,648,228

8. Property and Equipment

As of December 31, property and equipment, and related accumulated depreciation and their depreciable lives consisted of the following:

	Estimated useful lives		2022		2021
Equipment	5 years	\$	371,263	\$	355,912
Leasehold improvements	7 - 8 years		635,825		635,825
Furniture and fixtures	7 years		61,691		61,691
Software and website development	3 years		5,663,668		3,579,858
			6,732,447		4,633,286
Accumulated depreciation and amortiz	zation	(3,768,321)	(2,816,485)
		\$	2,964,126	\$	1,816,801

9. Research Awards

The MMRF granted research awards and grants were recognized at the recommendation of its medical/scientific advisory board. Included in research expense on the consolidated statements of activities for the year ended December 31, the MMRF made the following awards:

	 2022	 2021
Prevention program	\$ 2,164,944	\$ 2,767,477
Research and clinical grants	1,263,667	572,500
Immunotherapy programs	413,769	2,822,162
Genomic data analytics	500,000	-
Clinical immune	233,333	-
Fellow and other awards	14,028	346,875
Translational core	 -	 120,644
	\$ 4,589,741	\$ 6,629,658

Grants and awards payable within the next 12 months as of December 31, 2022 and 2021 are \$3,208,205 and \$3,265,756.

The MMRF made conditional grant payments totaling \$2,769,526 to three academic institutions in 2022 and conditional grant payments totaling \$1,219,665 to seven academic institutions in 2021.

10. Restrictions and Designation of Net Assets

Net assets released from donor restrictions and disbursed during the year ended December 31 consist of the following:

	 2022	 2021
Myeloma Investment Fund	\$ 5,820,947	\$ 3,022,931
CureCloud	1,635,000	100,000
Time restricted	1,392,154	821,182
Immunotherapy	30,000	440,000
Prevention program	-	1,593,651
General research	-	250,000
Precision medicine	-	200,000
Health system pilot	-	142,750
Special events	-	65,000
Other	 -	 11,024
	\$ 8,878,101	\$ 6,646,538

Notes to Consolidated Financial Statements December 31, 2022 and 2021

10. Restrictions and Designations of Net Assets (continued)

Donor restricted net assets as of December 31 were available for the following:

	 2022	 2021
Myeloma Investment Fund	\$ 3,678,056	\$ 7,270,357
Prevention program	437,076	437,076
Time restricted	3,235,500	2,219,654
Immunotherapy	-	30,000
Health system pilot	247,933	247,933
CureCloud	-	1,860,000
Special events	 35,000	 -
	7,633,565	12,065,020
Present value discount	 (64,800)	(64,800)
	\$ 7,568,765	\$ 12,000,220

11. Related Party Transactions

Board of Directors

For the years ended December 31, 2022 and 2021, the MMRF received contributions from the members of the board of directors or entities related to the members of the board of directors totaling approximately \$330,150 or 1% and \$2,380,000 or 10% of total contributions, respectively. As of December 31, 2022 and 2021, approximately \$450,000 or 9% and \$450,000 or 8% of contributions receivable are due from board members or entities related to board members.

12. CoMMpass (unaudited)

The MMRF-sponsored CoMMpass study commenced in 2011, and approximately 1,150 newly diagnosed, untreated patients with active multiple myeloma from 76 sites (i.e., hospitals, academic medical centers, and other community health centers) in four countries had been enrolled by 2015, at which time the study was closed to new patient recruitment. Patients are followed for eight years through 2023. No experimental treatments are tested in the study, rather, patients are prescribed standard of care agents by their physician, and blood and bone marrow samples are taken from the patients when there is a change in their disease status. The tissue samples collected are placed in a bio-bank. An unrelated, third party, not-for-profit biomedical research institute then performs laboratory tests on a portion of each of the samples resulting in genomic data about each patient. The CoMMpass study will conclude in 2023.

13. MMRF CureCloud® (unaudited)

In July 2020, the MMRF launched the MMRF CureCloud® ("CureCloud"), an IRB-approved, direct-to-patient research effort that aims to advance optimal treatment approaches for every patient. CureCloud offers patients the first at-home genomic testing program. The aggregated CureCloud data will also be instrumental in driving new scientific discoveries for researchers that will guide the development of new treatments and care pathways to improve outcomes for all patients. The MMRF plans to recruit 5,000 patients with smoldering and active multiple myeloma, with 942 and 890 patients enrolled by the end of 2022 and 2021.

14. Lease Commitments

The MMRF leases office space under an operating lease that expires on February 28, 2026. Other information related to the MMRF's operating lease for the year ended December 31, 2022 is as follows:

Lease expense	\$ 220,310
Cash paid for amounts included in the measurement of lease liabilities	
Operating cash flows from operating leases	329,433
Weighted-average remaining lease term in years for operating leases	3.17
Weighted-average discount rate for operating leases	1.23%

Maturities of lease liabilities under the operating lease as of December 31, 2022 were as follows:

2023	\$ 335,088
2024	340,744
2025	346,399
2026	 58,440
Total undiscounted cash flows	1,080,671
Less present value discount	 (20,407)
Total lease liabilities	\$ 1,060,264

As of and for the year ended December 31, 2021, and prior to the adoption of Topic 842, the Company followed FASB ASC 840, *Leases*. Rent expense amounted to approximately \$212,000 for 2021.

15. 403(b) Plan

The MMRF sponsors a 403(b) plan (the "Plan") covering all employees. The Plan requires the MMRF to contribute 4% of all participants' allowable compensation as defined by the Plan. Total expense for the years ended December 31, 2022 and 2021, was approximately \$284,000 and \$289,000, respectively.

16. Uncertainties and Contingencies

From time to time, the Organization is a party to litigation, claims, and assessments, which arise in the normal course of business. Management cannot predict or determine the outcome of these matters but does not believe that there are any material claims or assessments made for the years ended December 31, 2022 and 2021.
